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# First of the Month

June 2010

CDSA CONFIDENTIAL

## In This Issue

Structure and  
Resources  
Committee

CDSA Annual  
Meeting

Members'  
Noteworthy News

## Quick Links

[Legislative Center](#)  
[CDSA Website](#)

## CDSA Calendar

### June 1

Public Relations  
Committee  
Teleconference  
10:00-11:00 am

### June 2

Caucus Steering  
Committee  
Teleconference  
2:00-3:00 pm

### June 8

Capitol Caucus  
InAlliance  
10:00-11:00 am

CARI Committee  
Teleconference  
10:00-11:00 am

## The News

### CDSA on the May Budget Revision

Additional cuts to the DDS budget didn't materialize, so our focus is on the proposed \$25 million cut from the original budget proposal.

DDS wants to change the 3% payment reduction to 4.25%. We say: **Take it out of the Prevention Program** (case management for children ages 0-3 who will not receive services). Here's why:

- This year's budget was \$27 million to serve 17,000 children - that's about \$1,600 per child.
- This year's actual service was to 3,000 children.
- Next year's budget for the program is \$36 million.
- If they double the number of participants to 6,000 children, they'd need \$9.6 million.

Take this message to your legislators! Download the position statement [here](#).

DDS links administrative relief to the additional 1.25% payment reduction.

We say: **Break the Link.**

- Providers need administrative relief because of the previous cuts.
- Relief should be granted unless there's a health and safety concern.
- This should be worked out between the provider and Regional Center.

Take this message to your legislators! Download the position statement [here](#).

### Structure and Resources Committee

In response to a petition to extend the contract of Hansen and Associates, the CDSA Board made two decisions. It extended the contract through the end of September and created a committee to develop recommendations on the best structure and resource allocation for CDSA's lobbying efforts. The Board's plan for the Structure and Resources Committee is to have representation from each caucus and four Board members. Here are the volunteers:

**Sylvia Anderson**, Inland Empire Caucus

Inland Empire  
Caucus  
VIP  
10:00 am-Noon

(909) 428-3833 x 11, [programs@industrial-support.org](mailto:programs@industrial-support.org)  
**Cindy Burton**, Central Coast Caucus  
(805) 966-3310, [cindy.burton@pathpoint.org](mailto:cindy.burton@pathpoint.org)  
**Tim Chervenak**, Orange County Caucus  
(714) 549-3464 x 242, [tim@proindependence.org](mailto:tim@proindependence.org)

Institute Board  
Teleconference  
3:00-4:00 pm

**Terry Colborn**, Capitol Caucus  
(916) 485-6711, [terryc@essuperior.org](mailto:terryc@essuperior.org)  
**Joyce Hearn**, Board  
(714) 744-5301 x 101, [jhearn2001@yahoo.com](mailto:jhearn2001@yahoo.com)

**June 11**  
Central Coast  
Caucus  
Anderson's  
Restaurant,  
Beullton  
9:30-11:30 am

**Karen Jones**, Board  
(909) 624-3555 x 223, [karen@pwwonline.org](mailto:karen@pwwonline.org)  
**Ron Killingsworth**, Board  
(559) 651-8150 x 115, [ron.cdsa@yahoo.com](mailto:ron.cdsa@yahoo.com)  
**Del Lockwood**, Upstate Caucus  
(530) 225-5418, [dlockwood@CO.SHASTA.CA.US](mailto:dlockwood@CO.SHASTA.CA.US)  
**Barbara Maizie**, Bay Area Caucus  
(925) 370-1818, [bmaizie@ARCOFCC.ORG](mailto:bmaizie@ARCOFCC.ORG)

**June 15**  
Orange County  
Caucus  
Project  
Independence  
11:30 am-1:00 pm

**Liz Sutton**, Board  
(707) 585-1991, [liz@nhrs.org](mailto:liz@nhrs.org)  
**David Tolliver**, Central Valley Caucus  
(202) 632-2406, [davidt@continuumcollege.org](mailto:davidt@continuumcollege.org)  
**Kelly White**, LA Caucus  
(626) 449-2919, [KWhite@villaesperanzaservices.org](mailto:KWhite@villaesperanzaservices.org)  
**Kirby Wohlander**, San Diego Caucus  
(858) 467-0600, [kirbyw@tmi-inc.org](mailto:kirbyw@tmi-inc.org)

Upstate Caucus  
Green Barn  
Restaurant, Red  
Bluff  
11:30 am-1:00 pm

The Structure and Resources Committee will report to the membership at the Annual Meeting in September.

**June 16**  
Caucus Steering  
Committee  
Teleconference  
2:00-3:00 pm

### **Wanted: Energy, Enthusiasm, Bright Ideas!!!**

As we look forward to another exciting year in the association, we hope that all members will take advantage of the potential for growth and learning provided through participation in one of the many fine committees within CDSA.

**June 17**  
Bay Area Caucus  
Contra Costa Arc  
10:00 am-Noon

In other words: we're looking for fresh blood. So, check your pulse. If you have one, you qualify for committee participation!

Public Policy  
Committee  
Teleconference  
3:00-4:00 pm

Just take a minute to contemplate where you could provide some needed expertise, a fresh outlook, and new insights. Then, [volunteer for one of these committees](#) for 2010-11:

- CARI and Business Services
- Membership & Development
- Public Policy Committee
- Public Relations
- Research and Development

**June 18**  
DSI Board  
Teleconference  
10:00-11:00 am

## Governmental Affairs

**June 21**

### **Respite Revision Redux**

CDSA continues to argue for a revision of the language on the respite services to achieve the intended \$5.5 million reduction without placing undue hardship on some families. The intended 2% reduction in

CDSA Board  
Teleconference  
10:00-11:30 am

**June 23**  
Central Valley  
Caucus  
Able Industries  
10:00 am-Noon

Membership  
Committee  
Teleconference  
2:00-3:00 pm

**June 24**  
San Diego Caucus  
TMI  
10:00 am-Noon

**June 30**  
End of CDSA  
administrative year

**July 5**  
Independence Day  
Holiday

**July 6**  
PR Committee  
Teleconference  
10:00-11:00 am

**July 8**  
CARI & Business  
Services Committee  
Teleconference  
10:00-11:00 am

**July 13**  
Capitol Caucus  
InAlliance  
10:00 am-Noon

Upstate Caucus  
Green Barn  
Restaurant, Red  
Bluff  
11:30 am-1:00 pm

Institute Board  
Teleconference  
3:00-4:00 pm

expenditures made to in-home and out-of-home respite services placed a hard cap on the number of hours or days a family could receive per year or per quarter. This actually led to reductions between 15% and 30%. The burden also fell most heavily on those using the most hours, intuitively those with the greatest need, while those with lesser needs faced no reductions.

## CARI and Work Contracts

### New Opportunities

We are working on identifying more contract opportunities weekly. New contract opportunities are sent out on Tuesdays. If you're interested in receiving these notifications or would like bid packets or information about any of the current bid opportunities, please e-mail [Andrea Gallippi](mailto:Andrea.Gallippi). More opportunities are coming soon.

## Upcoming Events and Opportunities

### CDSA Annual Meeting

The CDSA Annual Meeting will be held at the Downtown LA Sheraton, September 7-9. A unique feature of the conference will be a reception for state legislators from LA County. CDSA members and families from the area will be asked to help plan that event.

The Institute is working on speakers and workshop topics and welcomes suggestions or volunteers to make presentations. Below are topics that were suggested by members. What sounds good to you? What else would you suggest? Send your comments to [Chris Rice](mailto:Chris.Rice).

1. **The Impact of Autism** - How will the dramatic increase in consumers with autism spectrum disorders change the face of services for people with developmental disabilities in the next 10 years?
2. **Making Your Services More Efficient** - Many of us have been doing the same thing for years. With pressure to spend less, how can we continue to provide meaningful, quality services less expensively?
3. **Effective Staffing** - How to effectively staff a developmental department: roles, number of staff, etc.
4. **Fundraising Case Statements** - How to write an inspiring case statement for fund raising.
5. **From WAP to Community** - Feature a panel of executives who have converted their work center programs to completely community-based employment and micro-businesses to tell what sort of success they've had, problems solved, etc.
6. **Maintaining Wages** - How to maintain competitive wages in a declining wage environment.
7. **Building Relationships with Legislators** - How to talk to your legislator. Mock interviews.
8. **Staff Motivation** - How do you motivate staff in a lay-off and benefit reduction environment?
9. **Tech Can Help** - The possible uses of technology within program services.
10. **FMLA & CRSA Comparisons** - But more importantly when one stops - required options.

**July 15**  
Bay Area Caucus  
Contra Costa Arc  
10:00 am-Noon

Public Policy  
Committee  
Teleconference  
3:00-4:00 pm

**July 21**  
Caucus Steering  
Committee  
Teleconference  
2:00-3:00 pm

**July 22**  
San Diego Caucus  
TMI  
10:00 am-Noon

**July 26**  
CDSA Board  
Teleconference  
10:00-11:30 am

**July 28**  
Membership  
Committee  
Teleconference  
2:00-3:00 pm

14. **Preparing for Retirement** - Strategies for Aging Executives.
15. **Media Training** - More of what was done last year.
16. **Microenterprise Training** - Successful models, avoiding pitfalls.

## Members' Noteworthy News

### Marin Ventures

National wage and retention studies indicate that about 50% of people who work with adults with developmental disabilities leave their job in the first six months. The instructor positions at Marin Ventures experienced a 54% turnover in 2008. In 2009 the turnover rate for these positions dropped to just 17%! The average length of stay for their instructors is now four years. Congratulations to the management team at Marin Ventures. You might want to ask John Rumsey how they did it.

## Employment Classifieds

### Executive Director: Kings Rehabilitation Center, Inc.

Kings Rehabilitation Center, Inc. is seeking an Executive Director. This position reports directly to the Board of Directors. The person selected will be responsible for the over all administration and supervision of a multi faceted Adult Rehabilitation facility. Responsibilities include management of a large NISH contract, numerous outside contracts as well as a Day Training and Adult Development Program.

A Master's Degree from an accredited school of higher education in Rehabilitation Administration, Business Administration or a related field. Preference will be given to those with at least three years experience in management of a Human Services Agency involved in care, treatment, education, and training disabled adults. Experience may be considered in lieu of Master's Degree. Must be able to demonstrate knowledge of budgeting procedures as well as personnel and client service functions. Must be able to work effectively with existing management team. Salary negotiable based on experience, with full benefit package.

Resume may be mailed to:

Kings Rehabilitation Center, Inc.  
ATTN: Search Committee  
P.O. Box 1759  
Hanford, CA 93232

EQUAL OPPORTUNITY EMPLOYER

Do you need to fill a position or are you looking for a new position or career advancement?

List your open position in the CDSA Classifieds. Your open position will be posted on the Listserv, the monthly newsletter and our web site for 30 days. Service fees are \$99 for members and \$275 for non-members; contact [Melissa Smith](#) to place an ad.

## Board & Committee Meetings



### California Disability Services Association Board

The Board reviewed a request from 22 members to offer Hansen and Associates a six-month contract extension. After long discussion, the Board reached a compromise to extend the contract for three months and form a Structure and Resources Committee to review the lobbying system and make recommendations at the Annual Meeting.

The Board accepted an offer from Rose & Kindel of 32 hours of public relations support in compensation for a conflict of interest that prevents the firm from representing CDSA on the closing of Lanterman Developmental Center.

The Board accepted the recommendation of the Audit Committee to make Damore, Hamric & Schneider, Inc. the audit firm for 2009-10.

The Board edited and approved the Strategic Plan, including assignment of 2010-11 objectives to committees. The objectives will next be reviewed by committees, and the strategic plan will be presented to the membership at the Annual Meeting. To keep the fun going, the Board then reviewed the proposed 2010-11 budget and suggested several changes. The Board will approve the adjusted budget at its next meeting.



### California Disability Services Institute Board

The Institute Board continues work on the program for the Annual Meeting and urges members to suggest (or volunteer to present) workshops and speakers.



### Dynamic Solutions Incorporated Board

The Dynamic Solutions Board meets quarterly.



### CARI Committee

The CARI Committee reviewed its 2010-11 objectives and added one.

### Caucus Steering Committee

The Caucus Steering Committee has not met since the last newsletter.

### Membership Committee

The Committee discussed steps to take to prevent the loss of two members and explored developing a trend analysis to see if there is a correlation with habitual non-attendance at CDSA meetings and events. The Committee discussed a "Semi-Annual Self Evaluation" form for evaluating the strength of the caucuses, and proposed a few minor changes. Sylvia Anderson will present it to the Caucus Steering Committee at their next meeting. The Committee also decided to continue the discussion on potential "advisory committees or councils" for employers and family members rather than creating membership categories. The Committee is also working on a new member category for the association.

### Public Policy Committee

The Committee analyzed the May revision to the DDS budget. One proposed funding source for the budget fell through (\$200 million from First Five), but this was backfilled. DDS has been...vague about a few things. The budget does not provide details on how it is achieving its current year savings, fails to mention the closing of Sierra Vista Developmental Center, and doesn't note the increase in federal funding through increased waiver dollars.

CDSA will continue to recommend reducing the Prevention Program by \$25 million instead of making an additional 1.25% rate cut.

DDS offers regulatory relief but links it to the 4.25% reduction (the 3% already approved plus the new 1.25%). The CDSA stance is that service providers need relief because of previous cuts (more than \$500 million since 2008). The process should be simple. A service provider requests a specific modification for all its programs (or a specified list), and the Regional Center must approve the adjustment unless it threatens health or safety.

### Public Relations Committee

The Committee has not met since the last newsletter.

## Who's Who & How to Contact

### California Disability Services Association

1029 J Street, Suite 380

Sacramento, CA 95814

P: (916) 441-5844

F: (916) 441-2804

## CDSA Staff

### Executive Director

Christopher Rice, x 106, [crice@cal-dsa.org](mailto:crice@cal-dsa.org)

### Assistant Executive Director

Andrea Gallippi, x 111 [agallippi@cal-dsa.org](mailto:agallippi@cal-dsa.org)

### Membership Manager

Jim Scott, x 110, [jscott@cal-dsa.org](mailto:jscott@cal-dsa.org)

### Office Manager/Event Coordinator

Melissa Smith, x 113, [msmith@cal-dsa.org](mailto:msmith@cal-dsa.org)

### Administrative Specialist

Arlene Bennett, x 102, [abennett@cal-dsa.org](mailto:abennett@cal-dsa.org)

### Dynamic Solutions Insurance Account Executive

Lisa Bramasco, x 112, [lbramasco@dynamicols.com](mailto:lbramasco@dynamicols.com)

## Caucus Chairs

### Bay Area Caucus

Liz Sutton, (707) 585-1991, [liz@nhrs.org](mailto:liz@nhrs.org)

### Upstate Caucus

Carl Ochsner, (530) 343-7994 x 104, [carlo@ewtc.org](mailto:carlo@ewtc.org)

### Capitol Caucus

Robin Rhoades, (916) 387-8080, [robin@southsideartcenter.org](mailto:robin@southsideartcenter.org)

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### Central Coast Caucus

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### Inland Empire Caucus

Andrea Wells, (951) 780-8444 x 223, [andreaatexceed@aol.com](mailto:andreaatexceed@aol.com)

### San Diego Caucus

Mark Berger, (619) 681-1999, [mberger@pwiworks.org](mailto:mberger@pwiworks.org)

### LA County Caucus

TBA

### Orange County Caucus

Tim Chervenak, (714) 549-3464 x 242, [tim@proindependence.org](mailto:tim@proindependence.org)

## Committee Chairs

### CARI

Ron Killingsworth, (559) 651-8150 x 115, [ron.cdsa@yahoo.com](mailto:ron.cdsa@yahoo.com)

### Caucus Steering

Sam Seaton, (916) 788-2114, [sseaton@prideindustries.org](mailto:sseaton@prideindustries.org)

Tim Chervenak, (714) 549-3464 x 242, [tim@proindependence.org](mailto:tim@proindependence.org)

### Membership & Development

Sylvia Anderson, (909) 428-3833 x 11, [programs@industrial-support.org](mailto:programs@industrial-support.org)

Wendy Rogina, (909) 483-5924, [wendyr@vipsolutions.com](mailto:wendyr@vipsolutions.com)

### Public Policy

Will Sanford, (925) 284-3240, [willsanford@futures-explored.org](mailto:willsanford@futures-explored.org)

#### Sub: Business Services

Crystal Nevosh, (805) 238-6630 x 25, [cnevosh@nciaffiliates.org](mailto:cnevosh@nciaffiliates.org)

#### Sub: Legislative

Terry Colborn, (916) 485-6711, [terryc@essuperior.org](mailto:terryc@essuperior.org)

**Public Relations**

Joyce Hearn, (714) 744-5301 x 101, [jhearn2001@yahoo.com](mailto:jhearn2001@yahoo.com)

**Sub: Employment Recognition**

Lindsey Smith, (916) 643-1656, [LindseySmith@futures-explored.org](mailto:LindseySmith@futures-explored.org)

**Structure and Resources Committee**

TBD

**CDSA Board of Directors****President**

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Patty Enger, (805) 966-3310 x 14, [patty.enger@pathpoint.org](mailto:patty.enger@pathpoint.org)

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vacant

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# CDSA CONFIDENTIAL

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