



# First of the Month

## September 2010

CDSA CONFIDENTIAL

### In This Issue

### The News

#### Quick Links

[Legislative Center](#)  
[CDSA Website](#)

#### CDSA Calendar

**September 3**

Central Coast

Caucus

Panera Bread,

Santa Maria

9:00-11:00 am

**September 7-9**

Annual Meeting

LA Sheraton

Downtown

[Click here for  
details](#)

**September 7**

CDSA Board Meeting

At Annual Meeting

4:00-6:00 pm

PR Committee

At Annual Meeting

6:30-8:00 pm

**September 9**

Membership

Committee

At Annual Meeting

7:00-7:45 am

CDSA Board Meeting

At Annual Meeting

1:45-2:30 pm

**September 14**

#### State Auditor Wags Finger

The Bureau of State Audits released its report on regional centers, based on review of six: Far Northern, Inland, San Andreas, Tri-Counties, Valley Mountain, and Westside. Go to <http://www.bsa.ca.gov/> to find the "Brief Report" (for those with short attention spans), the "Full Report" (for all the juicy details), or the "Fact Sheet" (for those who like things organized).

A very simple summary of the recommendations from the report boils down to this. Regional centers should:

- Have written procedures for their purchase of services that detail what documents will be retained for payment of invoices.
- Document how they determine rates.
- Document the basis of any IPP-related vendor selection and specify which comparable vendors (when available) were evaluated.
- Have a written procurement process that specifies the situations and dollar thresholds for which contracts, requests for proposals, and evaluation of competing proposals will be implemented.
- Notify the vendor community of contracting opportunities.
- Document the competitive evaluation of vendor proposals, including the reasons for the final vendor-selection decision.

DDS should follow its newly established fiscal audit procedures (for biennial fiscal audits) of regional centers by:

- Reviewing a representative sample of negotiated rates.
- Ensuring compliance with the 2008 rate freeze.
- Reviewing vendor selection documentation to ensure that regional centers are complying with selection of the least costly provider of comparable services.
- Reviewing the documentation for a representative sample of purchase-of-service contracts.

DDS should ensure that regional center employees have a safe avenue for reporting suspected improprieties by:

- Following the process for receiving and investigating allegations that it put into writing in July 2010.
- Continuing to notify all regional centers that such an alternative is available.
- Centrally logging these allegations.
- Tracking follow-up actions and the ultimate resolution of allegations.

Of equal interest for CDSA are some of the statistics the report

Inland Empire  
Caucus  
OPARC  
10:00 am-Noon

Institute Board  
Teleconference  
3:00-4:00 pm

September 17  
DSI Board Meeting  
Teleconference  
10:00-11:00 am

September 21  
Capitol Caucus  
InAlliance  
10:00 am-Noon

September 22  
Central Valley  
Caucus  
Able Industries  
10:00 am-Noon

September 29  
Membership  
Committee  
Teleconference  
2:00-3:00 pm

September 30  
Central Coast  
Caucus  
Legislative Event  
Santa Maria  
10:00 am-Noon

October 5  
PR Committee  
Teleconference  
10:00-11:00 am

October 12  
Inland Empire  
Caucus  
VIP  
10:00 am-Noon

Upstate Caucus  
Green Barn  
Restaurant, Red  
Bluff  
11:30 am-1:00 pm

Institute Board

provides on operations of the six regional centers, which illustrate the need for structural and procedural change.

- Some 15-25% of providers report that they have either experienced or witnessed retaliation against providers for raising issues,
- Almost 27% of providers of little or no confidence that the regional centers have the ability to match the needs of consumers with the appropriate service/vendor
- Almost 37% of providers have no confidence in the ability of regional centers to respond to vendor complaints in a fair manner.
- An amazing 54% of regional center employees fear retaliation if they raise issues about misbehavior.
- Regional centers don't differentiate between various contracting methods. Sole source, directed procurement, open bid and other form of contracting have their own purposes and procedures as a matter of law, yet there aren't clear, transparent procedures nor is there identification of the type of contracting.

This report shines light on the need for greater transparency, greater accountability, and a more focused effort at doing what the Lanterman Act demands - meeting the needs of people with disabilities as they themselves determine to be appropriate and responsive. Keeping this goal in mind will lead to solutions that reduce misunderstanding and improve system quality.

## Audit Reactions

Here are links some articles on the report by the Bureau of State Audits. Several have quotes from the [CDSA press release](#) on the audit. There are interesting comments after some of these articles.

California Watch <http://californiawatch.org/watchblog/audit-4-billion-state-agency-finds-favoritism-contracting-fear-retaliation-4256>

The Press Enterprise [http://www.pe.com/localnews/stories/PE\\_News\\_Local\\_D\\_regional25.330b902.html](http://www.pe.com/localnews/stories/PE_News_Local_D_regional25.330b902.html)

Fresno Bee <http://www.fresnobee.com/2010/08/24/2052667/audit-centers-for-developmentally.html#storylink=misearch>

Greater Long Beach <http://greaterlongbeach.com/25/08/2010/dysfunction-in-state-agency-may-put-developmentally-disabled-at-risk>

California Healthline <http://www.californiahealthline.org/articles/2010/8/25/audit-finds-oversight-problems-at-agency-for-developmental-services.aspx>

Cal Watchdog <http://www.calwatchdog.com/2010/08/25/8129/>

## To Share and Share Not

It's true. Sharing is good. You've been told that since the time you developed the ability to hold things in your hands. But not everything

Institute Board  
Teleconference  
3:00-4:00 pm

October 14  
CARI & Business  
Services Committee  
Teleconference  
10:00-11:00 am

October 19  
Capitol Caucus  
InAlliance  
10:00 am-Noon

Orange County  
Caucus  
Project  
Independence  
11:30 am-1:00 pm

October 20  
Caucus Steering  
Committee  
Teleconference  
2:00-3:00 pm

October 21  
Public Policy  
Committee  
Teleconference  
3:00-4:30 pm

October 25  
CDSA Board Meeting  
Teleconference  
10:00-11:30 am

October 27  
Central Valley  
Caucus  
Able Industries  
10:00 am-Noon

Membership  
Committee  
Teleconference  
2:00-3:00 pm

October 28  
San Diego Caucus  
TMI  
10:00 am-Noon

developed the ability to hold things in your hands. But not everything. This newsletter is for members only. So, it was a great surprise to get a request from a DDS staffer who had read the last newsletter and wanted to be put on the mailing list. DDS does **not** qualify for membership.

So, how many of you are sending this newsletter to people outside your own organization?

## Federal Level - Dodged a Bullet

In mid-August, the US Congress approved the FMAP extension, and it appears that California will receive the full amount of \$1.869 billion that the Governor assumed in his budget. That means \$200 million for DDS - and that fully funds the expectations already built into the budget. Had this funding not been approved, it would have created immense pressure for further cuts.

Be sure to send a thank you note to our US Senators. And [check here](#) to find out how your US Representative voted. Then respond with appropriate "thank you" or "I'm so disappointed in your vote."

## Need Your Newsletters

The PR Committee is launching an external newsletter that will go to legislators and others who need to understand the wonderful things all of you do. We need material for that newsletter, and we want to steal it from you. After all, plagiarism is the sincerest form of flattery.

If at all possible, please e-mail your newsletters - or the copy for them - to [crice@cal-dsa.org](mailto:crice@cal-dsa.org). As a fallback, put the CDSA office on your mailing list. We're also looking for photos.

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# Upcoming Events and Opportunities

## CDSA Annual Meeting

The CDSA Annual Meeting will be held at the Downtown LA Sheraton, September 7-9. Speakers include Erin Riehle, founder of Project SEARCH, and Kirby Bosley, Aon Insurance expert on health care reform. Among the 12 workshop topics are:

- Aging in Individuals with Developmental Disabilities

- Finding and Keeping Good Employees
- Self-Advocacy and Legislative Input
- Challenges in Relationships for Persons with Autism

A unique feature of the conference will be a reception for state legislators from LA County, at which CDSA members operating in the county will have exhibit tables. Below is a summary of the three days. [Click here for the complete program.](#)

### **Tuesday, September 7**

Morning - Golf in the morning

Afternoon - Registration opens at 2:00

Evening - No host reception 6:30-8:00

### **Wednesday, September 8**

Morning - Speaker on Project SEARCH and workshops

Lunch - Speaker on the impact of health care reform

Afternoon - Workshops

Evening - CDSA reception for LA Legislators

### **Thursday, September 9**

Morning - Business meeting and Public Policy discussion

Lunch - Panel on business opportunities in health care reform

## **CARI and Work Contracts**

### **New Opportunities**

We are working on identifying more contract opportunities weekly. New contract opportunities are sent out on Tuesdays. If you're interested in receiving these notifications or would like bid packets or information about any of the current bid opportunities, please e-mail [Andrea Gallippi](#). More opportunities are coming soon.

## **Members' Noteworthy News**

### **Diversity Award**

Congresswoman Judy Chu honored Lincoln Training Center with the 2010 DiverCities Non-Profit of the Year Award. The DiverCities awards celebrate the diversity and cooperation of the ethnic communities in the 32nd Congressional District. "What we strive to have here in the San Gabriel Valley is a group of people who want to live together, who want to work side-by-side with one another and understand one another's

culture," Chu said.

Representative Chu made it a point to celebrate the "natural diversity" of her district by bringing together extraordinary individuals who are Italian Americans, African Americans, members of the LGBT, and members of the disabled communities. The event also celebrated youthful leaders, business people, and environmentalists.

## Completed Capitol Campaign

The Arc of San Diego reached its five-year goal of \$3.8 million for the Building Toward Self-Sufficiency Capital Campaign. This funding supports rebuilding the former Arrow Center (now the Sulpizio Family Center) and establishes an endowment fund. Support included a \$1 million leadership gift from Rich and Gaby Sulpizio, contributions from more than 400 individuals, and significant public and private institutional gifts, including a \$350,000 challenge grant from the Kresge Foundation of Troy, Michigan.

## Employment Classifieds



Vocational Opportunities, Inc.

### Job Developer

#### ABOUT THE COMPANY:

Located in Pasadena, Foothill Vocational Opportunities, Inc. is a multi-service non-profit organization providing comprehensive work training, vocational counseling and placement services to individuals with disabilities. Over 200 individuals are being served each year.

We are currently seeking a dynamic and creative

#### **Job Developer**

who will be responsible for providing job placement services and external situation evaluation services to individuals with disabilities.

#### SUMMARY OF POSITION:

The

#### **Job Developer**

, under the general supervision of the Transitional Service Program Manager, will serve the primary function of:

1. Developing community relations with potential employers to create employment opportunities, volunteer experiences, and individual placements for our clients.

2. Assisting clients in successfully completing job applications and interviewing process.
3. Conducting job seeking skills training for clients either in a group situation or on one on one basis.
4. Conducting support and follow-up services to employers and clients.
5. Recording job development activities and related reports.
6. Performing other duties as assigned. In a service agency such as Foothill, effective service to clients occasionally requires staff to perform duties outside their normally assigned duties.

#### **QUALIFICATIONS:**

- Bachelor's degree or equivalent combination of education and experience. ( two years of actual work experience in supported employment or placement services may substitute for each year of college work )
- A minimum of two years of work experience in placement services or supported employment
- Excellent communication skills, both verbally and in writing.
- Good public relations skills.
- Strong sales and networking skills.
- Possesses a valid California Driver's license and have reliable, properly insured transportation for use during work hours.
- Approved criminal background check.

#### ***FOOTHILL VOCATIONAL OPPORTUNITIES, INC. IS AN EQUAL OPPORTUNITY EMPLOYER***

***BASE PAY: \$36,000 - \$42,000/YR + COMMISSION***

789 North Fair Oaks Avenue, Pasadena, CA 91103-3045

How to Apply: Email resumes to [hr@foothillvoc.org](mailto:hr@foothillvoc.org)

Do you need to fill a position or are you looking for a new position or career advancement?

List your open position in the CDSA Classifieds. Your open position will be posted on the Listserv, the monthly newsletter and our web site for 30 days. Service fees are \$99 for members and \$275 for non-members; contact [Melissa Smith](#) to place an ad.

## **Board & Committee Meetings**



**California Disability Services Association Board**

The Board noted that, as of August 20, membership commitments have reached 95% of planned dues income. A third insurance carrier has committed to provide a defense for CDSA in the suit filed by Keith York. Registration for the Annual Meeting has reached 78, slightly more than last year. The Board also approved a member agency for enrollment in the hardship dues program.



### California Disability Services Institute Board

The Institute Board reviewed plans for speakers and workshops at the Annual Meeting. It also elected officers for the year: President, Nancy Batterman; Secretary, Vic Wursten; and Treasurer, Carl Ochsner.



### Dynamic Solutions Incorporated Board

The Dynamic Solutions Board meets quarterly and will next meet September 17.



### CARI Committee

The Committee discussed a costing tool that would help members develop contract proposals.

### Caucus Steering Committee

The Committee noted that the **Central Coast Caucus** is holding a legislative event on September 30 in Santa Maria.

### LA Legislators Reception Committee

The LA Legislator Reception Committee has made great progress on the reception. The Committee has secured a sponsor, secured commitments from 18 members operating in LA to exhibit, and already has promises from 10 legislators/staff to attend.

### Membership Committee

The Committee is developing strategies to connect with members that don't participate in CDSA activities. It is also continuing the investigative work and analysis of transportation companies as a possible new CDSA membership category. Their next meeting will be during the Annual Meeting.

### Public Policy Committee

The Committee met on August 11, in Sacramento, and developed lists of issues and strategies that will be further refined so that it can present its plan for 2011 at the Annual Meeting.

### Public Relations Committee

The Committee chair finished a draft of the case statement, which the Committee will review during the Annual Meeting.

### Structure & Resources Committee

The Committee developed recommendations on structure for government affairs activities of CDSA and submitted them to the CDSA Board. Chair Barbara Maizie will report on the Committee's conclusions at the membership meeting at the Annual Meeting in LA, September 9.

## Who's Who & How to Contact

### California Disability Services Association

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Sacramento, CA 95814  
P: (916) 441-5844  
F: (916) 441-2804

### CDSA Staff

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#### **Assistant Executive Director**

Andrea Gallippi, x 111 [agallippi@cal-dsa.org](mailto:agallippi@cal-dsa.org)

#### **Membership Manager**

Jim Scott, x 110, [jscott@cal-dsa.org](mailto:jscott@cal-dsa.org)

#### **Office Manager/Event Coordinator**

Melissa Smith, x 113, [msmith@cal-dsa.org](mailto:msmith@cal-dsa.org)

### Caucus Chairs

**Caucus Chairs****Bay Area Caucus**Liz Sutton, (707) 585-1991, [liz@nhrs.org](mailto:liz@nhrs.org)**Upstate Caucus**Carl Ochsner, (530) 343-7994 x 104, [carlo@ewtc.org](mailto:carlo@ewtc.org)**Capitol Caucus**Robin Rhoades, (916) 387-8080, [robin@southsideartcenter.org](mailto:robin@southsideartcenter.org)**Central Valley Caucus**Wende Leigh Ayers, (559) 651-8150 x 103, [wende@ableindustries.org](mailto:wende@ableindustries.org)**Central Coast Caucus**Kirk Spry, (805) 928-5000 x 324, [kspry@vtc-sm.org](mailto:kspry@vtc-sm.org)**Inland Empire Caucus**Andrea Wells, (951) 780-8444 x 223, [andreaatexceed@aol.com](mailto:andreaatexceed@aol.com)**San Diego Caucus**Bill Mara, (760) 721-1706 x103, [billm@terriinc.org](mailto:billm@terriinc.org)**LA County Caucus**

TBA

**Orange County Caucus**Tim Chervenak, (714) 549-3464 x 242, [tim@proindependence.org](mailto:tim@proindependence.org)**Committee Chairs****Audit**Karen Jones, 909-624-3555 x 223, [karen@pwwonline.org](mailto:karen@pwwonline.org)**CARI & Business Services**Ron Killingsworth, (559) 651-8150 x 115, [ron.cdsa@yahoo.com](mailto:ron.cdsa@yahoo.com)**Caucus Steering**Tim Chervenak, (714) 549-3464 x 242, [tim@proindependence.org](mailto:tim@proindependence.org)**Membership**Sylvia Anderson, (909) 428-3833 x 11, [programs@industrial-support.org](mailto:programs@industrial-support.org)**Public Policy**Barbara Maizie, (925) 370-1818, [bmaizie@arcofcc.org](mailto:bmaizie@arcofcc.org)**Public Relations**Cindy Burton, (805) 966-3310 x 12, [cindy.burton@pathpoint.org](mailto:cindy.burton@pathpoint.org)**Structure and Resources Committee**Barbara Maizie, (925) 370-1818, [bmaizie@arcofcc.org](mailto:bmaizie@arcofcc.org)**CDSA Board of Directors****President**Patty Enger, (805) 966-3310 x 14, [patty.enger@pathpoint.org](mailto:patty.enger@pathpoint.org)**President-Elect/Treasurer**Ron Killingsworth, (559) 651-8150, [ron.cdsa@yahoo.com](mailto:ron.cdsa@yahoo.com)**Vice-President**Sylvia Anderson, (909) 428-3833 x 11, [programs@industrial-support.org](mailto:programs@industrial-support.org)**Immediate Past-President**Carl Ochsner, (530) 343-7994 x 104, [carlo@ewtc.org](mailto:carlo@ewtc.org)**Directors**Joyce Hearn, (714) 744-5301 x 101, [jhearn2001@yahoo.com](mailto:jhearn2001@yahoo.com)Wendy Rogina, (909) 483-5924, [wendyr@vipsolutions.com](mailto:wendyr@vipsolutions.com)Sam Seaton, (916) 788-2114, [sseaton@prideindustries.org](mailto:sseaton@prideindustries.org)Liz Sutton, (707) 585-1991, [liz@nhrs.org](mailto:liz@nhrs.org)Kirby Wohlander, (858) 467-0600, [kirbyw@tmi-inc.org](mailto:kirbyw@tmi-inc.org)**CDS Institute Board of Directors****President**

Nancy Batterman, (858) 565-9870 x 104,

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**Secretary**

vacant

**Treasurer**Will Sanford, (925) 284-3240 x 14, [willsanford@futures-explored.org](mailto:willsanford@futures-explored.org)**Directors**Pam Jensen, (707) 468-8824, [pamjensen@uvah.org](mailto:pamjensen@uvah.org)Carl Ochsner, (530) 343-7994 x 104, [carlo@ewtc.org](mailto:carlo@ewtc.org)George Molano, (831) 320-9271, [gmolano@hopeservices.org](mailto:gmolano@hopeservices.org)Fred Robinson, (805) 650-8611, [frobinson@arcvc.org](mailto:frobinson@arcvc.org)Cheryl Whiting-Wright, (310) 523-5115, [cwrightdcp@hotmail.com](mailto:cwrightdcp@hotmail.com)Kirby Wohlander, (858) 467-0600, [kirbyw@tmi-inc.org](mailto:kirbyw@tmi-inc.org)Vic Wursten, (916) 550-6005, [vwursten@prideindustries.com](mailto:vwursten@prideindustries.com)**DSI Board of Directors****Chair**Chris Rice, (916) 441-5844 x 106, [crice@cal-dsa.org](mailto:crice@cal-dsa.org)**Vice-Chair**

David De Leonardis, (916) 568-5230 x 301,

[davidd@crossroadsdiversified.com](mailto:davidd@crossroadsdiversified.com)**Corporate Secretary**Will Sanford, (925) 284-3240 x 14, [willsanford@futures-explored.org](mailto:willsanford@futures-explored.org)**Treasurer**Patty Enger, (805) 966-3310 x 14, [patty.enger@pathpoint.org](mailto:patty.enger@pathpoint.org)**Director**Lane Ronnow, (661) 378-3300, [sir@jps.net](mailto:sir@jps.net)**CDSA CONFIDENTIAL**

For more information regarding CDSA's monthly newsletter, please contact [Melissa Smith](#).



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